ST 03-0049-GIL 03/31/2003 SALE FOR RESALE

Illinois law requires a Certificate of Resale to contain the information set out in 86 III. Adm. Code 130.1405. (This is a GIL).

March 31, 2003

Dear Xxxxx:

This letter is in response to your letter dated November 5, 2002. The nature of your letter and the information you have provided require that we respond with a General Information Letter, which is designed to provide general information, is not a statement of Department policy and is not binding on the Department. See 2 III. Adm. Code 1200.120(b) and (c), which can be found on the Department's website at www.revenue.state.il.us/Laws/regs/part1200/.

In your letter, you have stated and made inquiry as follows:

Enclosed please find copy of response sent to us in 1991 regarding sales to STATE customers buying items for resale from Illinois merchants.

We are now using Illinois CRT61 Forms as required proof, along with our STATE ST105 Certificate, and have had backlash for challenge to our tax exempt status.

AAA., a CITY supplier of Building Material, is unsure of this rule. They are willing to ship supplies by truck to STATE at no sales tax, but will not allow our vehicles to pick up at their location unless tax is paid.

They would appreciate a letter from your office that we can place on file with AAA. The purchase, in this case, is being resold to the CITY/STATE, A Government Agency, not taxable.

The address of AAA is ADDRESS, CITY, Illinois.

Thank you for previous attention to these matters and hoping for an early response, we remain

It appears that there are two possible ways for your company to document an exemption from tax based upon the information in your letter. The first way is Interstate Commerce. If your supplier ships the supplies by truck to STATE and you do not take delivery in Illinois, and the supplies are to be used outside of Illinois, never to return to Illinois, then the Interstate Commerce exemption applies.

The second method is the Resale exemption, which is outlined in our previous letter to you. Please note that construction contractors cannot purchase for resale in Illinois. This is because construction contractors are considered end users of the tangible personal property they permanently affix to real estate and as such owe tax on their purchases. Illinois law requires a Certificate of Resale to contain the information set out in 86 Ill. Adm. Code 130.1405(b), enclosed. A Certificate of Resale is a statement signed by the purchaser that the property purchased by him is purchased for purposes of resale. Provided that this statement is correct, the Department will accept Certificates of Resale as prima facie proof that sales covered thereby were made for resale. In addition to the statement, a Certificate of Resale must contain:

- 1) The seller's name and address;
- 2) the purchaser's name and address;
- 3) a description of the items being purchased for resale;
- 4) purchaser's signature, or the signature of an authorized employee or agent of the purchaser, and date of signing;
- 5) Registration Number, Resale Number, or Certification of Resale to Out-of-State Purchaser

If Purchasers have no nexus with Illinois, it is unlikely that Purchasers would be registered with Illinois. If that is the case, and if Purchasers have no contact with Illinois which would require them to be registered as out-of-State Use Tax collectors for Illinois, then Purchasers could obtain resale numbers which would provide them the wherewithal to supply required numbers to Companies in conjunction with Certificates of Resale.

Resale numbers are issued to persons who make no taxable sales in Illinois but who need the wherewithal to provide suppliers with Certificates of Resale when purchasing items that will be resold. So long as Purchasers do not act as Illinois retailers and, so long as they do not fall under the definition of a "retailer maintaining a place of business in this State", their sales to Illinois customers are not subject to Illinois Retailers' Occupation Tax liability and they cannot be required to act as Use Tax collectors. So long as this is true, Purchasers qualify for resale numbers that do not require the filing of tax returns with the Illinois Department of Revenue. See 86 Ill. Adm. Code 130.1415.

While active registration or resale numbers on Certificates of Resale are still preferred, the Illinois Retailers' Occupation Tax Act provides as follows:

"Failure to present an active registration number or resale number and a certification to the seller that a sale is for resale creates a presumption that a sale is not for resale. This presumption may be rebutted by other evidence that all of the seller's sales are sales for resale or that a particular sale is a sale for resale." 35 ILCS 120/2c.

Again, including registration or resale numbers from Purchasers on Certificates of Resale is the preferred method for documenting that their purchases from Companies are purchases for resale. However, in light of this statutory language, certifications from Purchasers on Certificates of Resale in lieu of resale numbers which described the drop-shipment situation and the fact that Purchasers have no contact with Illinois which would require them to be registered and that they choose not to obtain Illinois resale numbers would constitute evidence that this particular sale is a sale for resale despite the fact that no registration number or resale number is provided. The risk run by Companies in accepting such a certification and the risk run by Purchasers in providing such a certification is that an Illinois auditor is much more likely to go behind a Certificate of Resale which does not contain a valid resale number and require that more information be provided by Companies as evidence that the particular sale was, in fact, a sale for resale.

I hope this information is helpful. The Department of Revenue maintains a website, which can be accessed at www.revenue.state.il.us. If you have further questions related to the Illinois sales tax laws, please contact the Department's Taxpayer Information Division at (217) 782-3336.

If you are not under audit and you wish to obtain a binding Private Letter Ruling regarding your factual situation, please submit all of the information set out in items 1 through 8 of Section 1200.110(b).

Very truly yours,

Melanie A. Jarvis Associate Counsel

MAJ:msk Enc.